

Is now the time to jump into the real estate market to prepare your company for future needs?

There has never been a better time to buy or lease commercial real estate!

Your company has held it's own during the downturn in the economy. In fact, you are seeing business and have even picked up a few new clients.

You're getting by in your current building, but it would be great to have more room for some private offices, not to mention a conference room that doesn't have to double as the break room!

There seems to be a lot of office space on the market and you keep hearing about prices falling.

Should you think about a new location? How do I start to look? What will existing space need to make it work for my company? What will it cost? Are banks even lending? Can I really afford to do this?

These are just a few serious questions you need answered in order for you to make sound and prudent business decisions. But where do you find the answers?

By taking your time to find trusted professionals and getting those professionals to work together *for you*.

You probably already rely on an accountant and you may even have an attorney. Add a commercial real estate broker and commercial general contractor and you have a Team working for you.

Get these "advisors" together. A general contractor and commercial real estate broker will look at what you have now and listen to what your needs are – now and for the future. Together they can find properties that will fit these needs and begin to put a budget together for you. Working with your accountant's projections and your banker's recommendations, you can begin to narrow down your selections and work toward negotiating a deal.

Once you have closed your transaction your advisors will continue to work with you through construction, moving and even your change of address!

Trusted advisors are your partners working together to create a solid relationship now and for the future to assure your success.

*Suzanne Cox handles Business Development for **DVK Construction** and can be reached at suzy@dvkinc.com Hillary Taatjes is an Associate Broker with **NAI West Michigan** and can be reached at hillary@naiwm.com*